



## David Weekley Homes Recognizes LP Service for Fourth Straight Year with Industry Acclaimed 'Partners of Choice' Award

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NASHVILLE, Tenn.--(BUSINESS WIRE)--Aug. 28, 2017-- LP Building Products has been awarded the prestigious "Partners of Choice" Award from David Weekley Homes, the nation's largest privately held home builder, for the fourth straight year.

This Smart News Release features multimedia. View the full release here: <http://www.businesswire.com/news/home/20170828005230/en/>



Presenting the David Weekley Homes "Partner of Choice" award to John Doggett of LP, center, are Bill Justus, David Weekley Homes vice president of Supply Chain Services, left, and David Weekley. (Photo: Business Wire)

LP achieved the coveted "A,A" rating in both service and quality. This is the highest award presented by the homebuilder.

LP was one of only 17 of the 200 companies participating in David Weekley Homes' industry-leading supplier feedback platform to receive the A,A rating.

"We are humbled by this honor," LP Specialty Sales and Marketing Vice President Craig Sichling said. "To be honored by one of the nation's largest builders is a testament to the hard work that LP employees and channel partners put into what they do every day."

At the heart of David Weekley Home's process is the National Trading Partner Survey, which was implemented in 2004, and serves as the engine behind the homebuilder's renowned supplier feedback platform.

"All companies would like to think of themselves as world-class," said Bill Justus, vice president of supply chain services for David Weekley Homes and chief architect behind the homebuilder's supplier evaluation platform.

"The challenge is to translate desire into action. Our program will not allow a company to achieve strong results through rhetoric. The only way to excel is through consistently delivering quality products at competitive prices seamlessly into our homes. Our friends at LP have done this for 4 straight years."

LP's field sales and marketing team works closely with David Weekley Homes, supplying more than half of the homebuilder's markets with a variety of engineered wood products including LP® TechShield® Radiant Barrier sheathing, LP® TopNotch® Sub-flooring, LP® SmartSide® Trim & Siding, and LP® SolidStart® Laminated Strand Lumber (LSL).

"Their evaluation process helps us gauge where we excel and where we need to improve," Tim Johnson, LP's national account manager for new construction, said.

"We share the information with our sales and marketing teams," Johnson said. "We all work very hard to provide world class service and quality to an important customer."

**About David Weekley Homes**

David Weekley Homes, founded in 1976, is headquartered in Houston and operates in 23 cities across the United States. David Weekley Homes was the first builder in the United States to be awarded the Triple Crown of American Home Building, an honor which includes "America's Best Builder," "National Housing Quality Award" and "National Builder of the Year." Weekley has also appeared 11 times on FORTUNE magazine's "100 Best Companies to Work For®" list. Since inception, David Weekley Homes has closed more than 80,000 homes. For more information about David Weekley Homes, visit the company's website at [www.davidweekleyhomes.com](http://www.davidweekleyhomes.com).

#### **About LP**

Louisiana-Pacific Corporation is a leading manufacturer of quality engineered wood building materials including OSB, structural framing products, and exterior siding for use in residential, industrial and light commercial construction. From manufacturing facilities in the U.S., Canada, Chile and Brazil, LP products are sold to builders and homeowners through building materials distributors and dealers and retail home centers. Founded in 1973, LP is headquartered in Nashville, Tennessee and traded on the New York Stock Exchange under LPX. For more information, visit [www.lpcorp.com](http://www.lpcorp.com).

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