Louisiana-Pacific Corporation

Q3 2006 Financial Results
October 24, 2006

These slides were prepared and should be read in conjunction with a webcast presentation and earnings release by LP's management on October 24, 2006 relating to LP's financial condition and results of operations as of and for the quarter ended September 30, 2006. LP does not intend to update these slides. Accordingly, you should not assume that the information contained in these slides will continue to be accurate as of any date after October 24, 2006.





Forward Looking Statements

This presentation contains statements concerning Louisiana Pacific Corporation's (LP) future results and performance that are forwardlooking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The accuracy of such statements is subject to a number of risks, uncertainties and assumptions that may cause actual results to differ materially from those projected, including, but not limited to, the effect of general economic conditions, including the level of interest rates and housing starts, market demand for the company's products, and prices for structural products; the effect of forestry, land use, environmental and other governmental regulations; the ability to obtain regulatory approvals; and the risk of losses from fires, floods and other natural disasters. These and other factors that could cause or contribute to actual results differing materially from such forward-looking statements are discussed in greater detail in the company's Securities and Exchange Commission filings.

Statement Relating to the Use of Non-GAAP Financial Measures

During the course of this presentation, certain non-U.S. GAAP financial information will be presented. Reconciliation of those numbers to U.S. GAAP financial measures are available on the company's website at www.lpcorp.com under the Investor Relations Presentations section.



Financial Results – Quarterly

Dollar amounts in millions, except per share amounts

	Quarter Ended								
	•	ember 30, 2006	June 30, 2006		September 30, 2005				
Net sales	\$	535	\$	653	\$	621			
Income from continuing operations	\$	10	\$	55	\$	176			
Loss from discontinued operations	\$	-	\$	-	\$	(8)			
Net income	\$	10	\$	55	\$	168			
Diluted EPS from continuing operations	\$	0.09	\$	0.52	\$	1.59			
Diluted EPS	\$	0.09	\$	0.52	\$	1.53			



Financial Results – YTD

Dollar amounts in millions, except per share amounts

	Nine Months Ended						
	Sept	ember 30,	September 30, 2005				
		2006					
Net sales	\$	1,866	\$	1,975			
Income from continuing operations	\$	150	\$	385			
Loss from discontinued operations	\$	(2)	\$	(15)			
Net income	\$	148	\$	370			
Diluted EPS from continuing operations	\$	1.42	\$	3.48			
Diluted EPS	\$	1.41	\$	3.34			



Tax Reconciliation

Dollar amounts in millions

Quarter Ended September 30,

Continuing operations
Discontinued operations
Effect of Repatriation

	2006			2005					
Tax F	Provision Provision	Tax Rate	Tax	Provision	Tax Rate				
\$	(5.1)	(106%)	\$	35.2	32%				
	(0.2)	38%		(4.7)	38%				
	-			(101.7)					
\$	(5.3)	(126%)	\$	(71.2)	(73%)				

Nine Months Ended September 30,

Continuing operations
Discontinued operations
Effect of Repatriation

	2006		2005				
Tax	<u>Provision</u>	Tax Rate	Tax	Provision	Tax Rate		
\$	57.5	28%	\$	140.0	32%		
	(1.0)	38%		(9.5)	38%		
	_			(91.0)			
\$	56.5	28%	\$	39.5	10%		



OSB

Dollar amounts in millions

							CHANGE	FROM
	Q	<u>3 '06</u>	Q	2 '06	Q3	3 '0 <u>5</u>	<u>Q2 '06</u>	Q3 '05
Sales	\$	276	\$	355	\$	353	(22%)	(22%)
Profit ^a	\$	(9)	\$	62	\$	99	(115%)	(109%)
DDA	\$	20	\$	21	\$	22		
<u>Volume</u>							(4%)	4%
<u>Price</u>							(23%)	(29%)

^a Profit equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment



Siding Dollar amounts in millions

							CHANGE FROM		
	<u>Q</u>	<u>3 '06</u>	Q	<u>2 '06</u>	<u>Q</u> ;	<u>3 '05</u>	<u>Q2 '06</u>	<u>Q3 '05</u>	
Sales	\$	137	\$	149	\$	129	(8%)	6%	
Profit ^a	\$	19	\$	23	\$	17	(17%)	12%	
DDA	\$	5	\$	5	\$	4	, ,		
<u>Volume</u> Smart Side Hardboard							(9%) (11%)	4% (20%)	
<u>Price</u>									
Smart Side							1%	3%	
Hardboard							5%	11%	

^a Profit equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment



Engineered Wood Products

Dollar amounts in millions

							CHANGE	FROM
	<u>Q</u> (3 '0 <u>6</u>	Q	2 '06	<u>Q</u> :	<u>3 '05</u>	Q2 '06	Q3 '05
Sales	\$	93	\$	110	\$	101	(15%)	(8%)
Profit ^a	\$	8	\$	9	\$	8	(12%)	0%
DDA	\$	4	\$	3	\$	4	, ,	
<u>Volume</u>								
I-Joist							(14%)	(7%)
LVL							(23%)	(5%)
<u>Price</u>								
I-Joist							(1%)	(4%)
LVL							(2%)	(2%)

^a Profit equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment



						CHANGE FROM			
	<u>Q</u> (3 '0 <u>6</u>	Q	2 '0 <u>6</u>	<u>Q3</u>	3 '0 <u>5</u>	Q2 '06	Q3 '05	
Sales	\$	29	\$	40	\$	40	(28%)	(28%)	
Profit ^a	\$	(5)	\$	3	\$	1	(267%)	(600%)	
DDA	\$	3	\$	3	\$	2	, ,	,	
<u>Volume</u> Decking Moulding							(55%) (5%)	(55%) 5%	
<u>Price</u> Decking Moulding							(2%) (6%)	16% (4%)	

^a Profit equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment



Balance Sheet and Other Statistics

Dollar amounts in millions, except per share amounts

	•	ember 30, <u>2006</u>	December 31, 2005		
Total cash and investments	\$	1,267	\$	1,395	
Working capital	\$	1,369	\$	1,451	
Net cash and investments	\$	947	\$	968	
Capital expenditures YTD (includes investments in JVs)	\$	129			
Book value per share	\$	20.27	\$	19.31	

See appendix for reconciliations



Appendix



Dollar amounts in millions	September 30, 2006		December 31, 2005	
Calculation of "Working Capital"				
Current assets	\$	1,587	\$	1,797
Current liabilities		(218)		(346)
Working capital	\$	1,369	\$	1,451
Calculation of "Net Cash and Investments"				
Long-term debt	\$	(646)	\$	(735)
Current portion of long term debt		(1)		(19)
Current portion of limited recourse debt		_		(70)
Notes receivable from assets sales		327		397
Total cash and investments		1,267		1,395
Net cash and investments	\$	947	\$	968
Calculation of "Total Cash and Investments"				
Cash and cash equivalents	\$	296	\$	608
Short term investments		886		717
Restricted cash		39		56
Long-term investments		46		14
Total cash and investments	\$	1,267	\$	1,395