

#### Louisiana-Pacific Corporation

Q1 2008 Financial Results May 6, 2008

These slides were prepared and should be read in conjunction with a webcast presentation and earnings release by LP's management on May 6, 2008 relating to LP's financial condition and results of operations as of and for the quarter ended March 31, 2008. LP does not intend to update these slides. Accordingly, you should not assume that the information contained in these slides will continue to be accurate as of any date after May 6, 2008.

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#### **Forward Looking Statements**

This presentation contains statements concerning Louisiana Pacific Corporation's (LP) future results and performance that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The accuracy of such statements is subject to a number of risks, uncertainties and assumptions that may cause actual results to differ materially from those projected, including, but not limited to, the effect of general economic conditions, including the level of interest rates and housing starts, market demand for the company's products, and prices for structural products; the effect of forestry, land use, environmental and other governmental regulations; the ability to obtain regulatory approvals; and the risk of losses from fires, floods and other natural disasters. These and other factors that could cause or contribute to actual results differing materially from such forward-looking statements are discussed in greater detail in the company's Securities and Exchange Commission filings.



# Statement Relating to the Use of Non-GAAP Financial Measures

During the course of this presentation, certain non-U.S. GAAP financial information will be presented. Reconciliation of those numbers to U.S. GAAP financial measures are available on the company's website at <u>www.lpcorp.com</u> under the Investor Relations Presentations section.



#### **Financial Results – Quarterly**

#### Dollar amounts in millions, except per share amounts

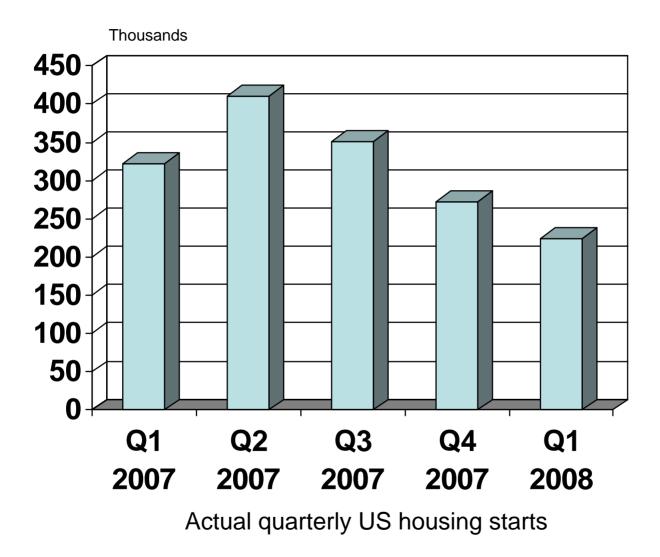
	Quarter Ended December 31,								
	Marc	h 31, 2008		2007	March	n 31, 2007			
Net sales	\$	349	\$	377	\$	395			
Income (loss) from continuing operations	\$	(46)	\$	(49)	\$	(36)			
Income (loss) from discontinued operations	\$	-	\$	(3)	\$	(1)			
Net income (loss)	\$	(46)	\$	(52)	\$	(37)			
Diluted EPS from continuing operations	\$	(0.45)	\$	(0.48)	\$	(0.35)			
Diluted EPS	\$	(0.45)	\$	(0.50)	\$	(0.36)			
Tax Rate		44%		52%		46%			

## Reconciliation of Special Items

	<u>Q1 08</u>		<u>C</u>	<u>Q4 07</u>		<u>21 07</u>
Loss from continuing operations	\$	(46)	\$	(49)	\$	(36)
Less "special items":						
(Gain) loss on sale or impairment of						
long-lived assets		-		3		5
Other operating credits and charges		(4)		7		-
Other than temporary impairment of investments		1	_	21		-
		(3)		31		5
Provision (benefit) for income taxes		(1)		12		2
After tax effect of "special items"		(2)		19		3
Adjusted income (loss) from operations						
excluding "special items"	\$	(48)	\$	(30)	\$	(33)
Adjusted income (loss) from operations			-			
excluding "special items" per diluted share	\$	(0.47)	\$	(0.29)	\$	(0.31)



#### **Housing Starts**



Source: US Census Dept – Single and multi-family housing starts





							CHANG	E FROM
	Q	1 08	Q	4 07	Q	<u>1 07</u>	<u>Q4 07</u>	<u>Q1 07</u>
Sales	\$	155	\$	189	\$	189	(18%)	(18%)
Profit (loss) <sup>a</sup>	\$	(62)	\$	(54)	\$	(65)	(15%)	4%
DDA	\$	14	\$	15	\$	17		
							<i>(</i> )	<i></i>
<u>Volume</u>							(7%)	(15%)
Drico							(00/)	(10/)
<u>Price</u>							(9%)	(4%)

<sup>a</sup> Profit (loss) equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment



**Siding** Dollar amounts in millions

					CHANGE FROM			
	C	<u>1 08</u>	Q	<u>4 07</u>	C	<u>1 07</u>	<u>Q4 07</u>	<u>Q1 07</u>
Sales	\$	107	\$	92	\$	104	17%	3%
Profit (loss) <sup>a</sup>	\$	-	\$	(4)	\$	9	100%	(100%)
DDA	\$	6	\$	4	\$	5		
<u>Volume</u> SmartSide Canexel							3% 69%	(9%) 22%
<u>Price</u> SmartSide Canexel							0% 1%	1% 17%

<sup>a</sup> Profit (loss) equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment



#### **Engineered Wood Products**

**Dollar amounts in millions** 

					CHANGE	E FROM	
Q1	<u>80  </u>	Q	<u>4 07</u>	Q	<u>1 07</u>	<u>Q4 07</u>	<u>Q1 07</u>
\$	61	\$	72	\$	80	(15%)	(24%)
\$	(8)	\$	(3)	\$	6	(196%)	(233%)
\$	4	\$	4	\$	4		
						(19%)	(32%)
						(9%)	(26%)
						(5%)	(4%)
						(3%)	(6%)
	\$ \$	\$ (8)	\$ 61 \$ \$ (8) \$	\$ 61 \$ 72 \$ (8) \$ (3)	\$ 61 \$ 72 \$ \$ (8) \$ (3) \$	\$ 61 \$ 72 \$ 80   \$ (8) \$ (3) \$ 6	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

<sup>a</sup> Profit (loss) equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment

# Balance Sheet and Other Statistics

Dollar amounts in millions, except per share amounts

	Ma 2	December 31, <u>2007</u>		
Total cash and investments	\$	611	\$	746
Working capital	\$	541	\$	587
Net cash and investments	\$	164	\$	341
Capital expenditures YTD (includes investments in JVs)	\$	42	\$	341
Book value per share	\$	17.03	\$	17.65



### Appendix



#### **Appendix** Dollar amounts in millions

	arch 31, 2008	December 31, 2007	
Calculation of "Working Capital"	 		
Current assets	1,029		1,076
Current liabilities	(488)		(489)
Working capital	\$ 541	\$	587
Calculation of "Net Cash and Investments"			
Long-term debt	\$ (494)	\$	(486)
Short-term notes payable	(84)		(45)
Current portion of long term debt	(122)		(128)
Current portion of limited recourse notes payable	(74)		(74)
Notes receivable from assets sales	253		253
Current portion of notes receivable from assets sales	74		74
Total cash and investments	611		746
Net cash and investments	\$ 164	\$	341
Calculation of "Total Cash and Investments"			
Cash and cash equivalents	\$ 212	\$	352
Short-term investments	202		180
Restricted cash	69		61
Long-term investments	 128		153
Total cash and investments	\$ 611	\$	746