

# Louisiana-Pacific Corporation 

Q2 2009 Financial Results
August 4, 2009

[^0]BUILD WITH US:

## Forward Looking Statements

This presentation contains statements concerning Louisiana Pacific Corporation's (LP) future results and performance that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The accuracy of such statements is subject to a number of risks, uncertainties and assumptions that may cause actual results to differ materially from those projected, including, but not limited to, the effect of general economic conditions, including the level of interest rates and housing starts, market demand for the company's products, and prices for structural products; the effect of forestry, land use, environmental and other governmental regulations; the ability to obtain regulatory approvals; and the risk of losses from fires, floods and other natural disasters. These and other factors that could cause or contribute to actual results differing materially from such forward-looking statements are discussed in greater detail in the company's Securities and Exchange Commission filings.

## Statement Relating to the Use of Non-GAAP Financial Measures

During the course of this presentation, certain non-U.S. GAAP financial information will be presented. Reconciliation of those numbers to U.S. GAAP financial measures are available on the company's website at www.lpcorp.com under the Investor Relations Presentations section.

## Financial Results - Quarterly <br> Dollar amounts in millions, except per share amounts

| Net sales | $\$$ | 266 | $\$$ | 205 | $\$$ | 387 |
| :--- | :---: | ---: | :---: | ---: | :---: | :---: |
| Income (loss) from continuing operations | $\$$ | $(27)$ | $\$$ | $(30)$ | $\$$ | $(79)$ |
| Net income (loss) | $\$$ | $(29)$ | $\$$ | $(30)$ | $\$$ | $(81)$ |
|  |  |  |  |  |  |  |
| Diluted EPS from continuing operations | $\$$ | $(0.26)$ | $\$$ | $(0.29)$ | $\$$ | $(0.77)$ |
| Diluted EPS | $\$$ | $(0.28)$ | $\$$ | $(0.30)$ | $\$$ | $(0.79)$ |
| Tax rate on continuing operations |  | $37 \%$ |  | $39 \%$ | $42 \%$ |  |

## OSB

## Dollar amounts in millions

|  | Q2 09 |  | Q1 09 |  | Q2 08 |  | CHANGE FROM |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Q1 09 | Q2 08 |  |  |
| Sales | \$ | 98 |  |  | \$ | 72 | \$ | 170 | 35\% | (43\%) |
| Profit (loss) ${ }^{\text {a }}$ | \$ | (19) | \$ | (24) | \$ | (34) | 24\% | 46\% |
| EBITDA ${ }^{\text {b }}$ | \$ | (10) | \$ | (17) | \$ | (21) | 44\% | 55\% |
| Volume |  |  |  |  |  |  | 46\% | (36\%) |
| Price |  |  |  |  |  |  | (6\%) | (9\%) |

a Profit (loss) equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment.
${ }^{\mathrm{b}}$ EBITDA from continuing operations

## Siding

## Dollar amounts in millions

|  | Q2 09 |  | Q1 09 |  | Q2 08 |  | CHANGE FROM |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Q1 09 | Q2 08 |  |  |
| Sales | \$ | 103 |  |  | \$ | 74 | \$ | 124 | 39\% | (17\%) |
| Profit (loss) ${ }^{\text {a }}$ | \$ | 7 | \$ | 2 | \$ | 9 | 210\% | (26\%) |
| EBITDA ${ }^{\text {b }}$ | \$ | 11 | \$ | 7 | \$ | 14 | 59\% | (25\%) |
| Volume |  |  |  |  |  |  |  |  |
| SmartSide |  |  |  |  |  |  | 62\% | (14\%) |
| Canexel |  |  |  |  |  |  | (17\%) | (16\%) |
| Price |  |  |  |  |  |  |  |  |
| SmartSide |  |  |  |  |  |  | 2\% | 2\% |
| Canexel |  |  |  |  |  |  | 3\% | (13\%) |

[^1]
## Engineered Wood Products

Dollar amounts in millions


[^2]
## Balance Sheet and Other Statistics

Dollar amounts in millions, except per share amounts

|  | June 30, |  | December 31, <br> 2009 |  | 2008 |  |
| :--- | :---: | ---: | :---: | :---: | :---: | :---: |
| Total cash and investments | $\$$ | 396 | $\$$ | 215 |  |  |
| Working capital | $\$$ | 467 | $\$$ | 337 |  |  |
| Net cash (debt) | $\$$ | 12 | $\$$ | $(35)$ |  |  |
| Capital expenditures YTD <br> (includes investments in JVs) | $\$$ | 6 | $\$$ | 161 |  |  |
| Book value per share | $\$$ | 11.23 | $\$$ | 11.45 |  |  |

Appendix

## Appendix

## Dollar amounts in millions

Calculation of "Working Capital"
Current assets
Current liabilities
Working capital
Calculation of "Net Debt"
Long-term debt
Short-term notes payable
Current portion of long term debt
Current portion of limited recourse notes payable
Notes receivable from assets sales
Current portion of notes receivable from assets sales
Total cash and investments
Net cash and investments
Calculation of "Total Cash and Investments"
Cash and cash equivalents
Short-term investments
Restricted cash
Long-term investments
Total cash and investments

| June 30, 2009 |  | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| \$ | 750 | \$ | 503 |
|  | (283) |  | (166) |
| \$ | 467 | \$ | 337 |


| $\$$ | $(500)$ | $\$$ | $(473)$ |
| :---: | ---: | :--- | ---: |
|  | - |  | $(2)$ |
|  | $(4)$ |  | $(8)$ |
|  | $(133)$ |  | $(20)$ |
|  | 124 |  | 233 |
|  | 129 |  | 20 |
|  | 396 |  | 215 |
|  | 12 |  | $\$$ |
|  |  |  | $(35)$ |
|  |  |  |  |


| $\$$ | 325 |  | $\$$ | 98 |
| :--- | ---: | :--- | :--- | ---: |
|  | 7 |  | 21 |  |
|  | 39 |  | 77 |  |
|  | 25 |  | 19 |  |
|  |  |  |  |  |
|  |  |  |  |  |


[^0]:    These slides were prepared and should be read in conjunction the earnings release by LP's
    management on August 4, 2009 relating to LP's financial condition and results of operations as of and for the quarter ended June 30, 2009. LP does not intend to update these slides. Accordingly, you should not assume that the information contained in these slides will continue to be accurate as of any date after August 4, 2009.

[^1]:    ${ }^{\text {a }}$ Profit (loss) equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment
    ${ }^{\mathrm{b}}$ EBITDA from continuing operations

[^2]:    a Profit (loss) equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment
    ${ }^{\mathrm{b}}$ EBITDA from continuing operations

