

## Louisiana-Pacific Corporation

Q2 2009 Financial Results August 4, 2009

These slides were prepared and should be read in conjunction the earnings release by LP's management on August 4, 2009 relating to LP's financial condition and results of operations as of and for the quarter ended June 30, 2009. LP does not intend to update these slides. Accordingly, you should not assume that the information contained in these slides will continue to be accurate as of any date after August 4, 2009.

#### BUILD WITH US.°



## **Forward Looking Statements**

This presentation contains statements concerning Louisiana Pacific Corporation's (LP) future results and performance that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The accuracy of such statements is subject to a number of risks, uncertainties and assumptions that may cause actual results to differ materially from those projected, including, but not limited to, the effect of general economic conditions, including the level of interest rates and housing starts, market demand for the company's products, and prices for structural products; the effect of forestry, land use, environmental and other governmental regulations; the ability to obtain regulatory approvals; and the risk of losses from fires, floods and other natural disasters. These and other factors that could cause or contribute to actual results differing materially from such forward-looking statements are discussed in greater detail in the company's Securities and Exchange Commission filings.



# Statement Relating to the Use of Non-GAAP Financial Measures

During the course of this presentation, certain non-U.S. GAAP financial information will be presented. Reconciliation of those numbers to U.S. GAAP financial measures are available on the company's website at <u>www.lpcorp.com</u> under the Investor Relations Presentations section.



# **Financial Results – Quarterly**

## Dollar amounts in millions, except per share amounts

	Quarter Ended						
	June	30, 2009	Marc	h 31, 2009	June 30, 2008		
Net sales	\$	266	\$	205	\$	387	
Income (loss) from continuing operations	\$	(27)	\$	(30)	\$	(79)	
Net income (loss)	\$	(29)	\$	(30)	\$	(81)	
Diluted EPS from continuing operations	\$	(0.26)	\$	(0.29)	\$	(0.77)	
Diluted EPS	\$	(0.28)	\$	(0.30)	\$	(0.79)	
Tax rate on continuing operations		37%		39%		42%	





#### **Dollar amounts in millions**

					CHANGE FROM			
	<u>Q</u>	2 09	Q	1 09	C	<u>2 08</u>	<u>Q1 09</u>	<u>Q2 08</u>
Sales	\$	98	\$	72	\$	170	35%	(43%)
Profit (loss) <sup>a</sup>	\$	(19)	\$	(24)	\$	(34)	24%	46%
EBITDA <sup>b</sup>	\$	(10)	\$	(17)	\$	(21)	44%	55%
<u>Volume</u>							46%	(36%)
<u>Price</u>							(6%)	(9%)

 <sup>a</sup> Profit (loss) equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment.
<sup>b</sup> EBITDA from continuing operations



## **Siding** Dollar amounts in millions

						CHANGE FROM		
	<u> </u>	<u>2 09</u>	<u>Q</u>	<u>1 09</u>	<u> </u>	<u>)2 08</u>	<u>Q1 09</u>	<u>Q2 08</u>
Sales	\$	103	\$	74	\$	124	39%	(17%)
Profit (loss) <sup>a</sup>	\$	7	\$	2	\$	9	210%	(26%)
EBITDA <sup>b</sup>	\$	11	\$	7	\$	14	59%	(25%)
<u>Volume</u> SmartSide Canexel							62% (17%)	(14%) (16%)
<u>Price</u> SmartSide Canexel							2% 3%	2% (13%)

<sup>a</sup> Profit (loss) equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment

<sup>b</sup> EBITDA from continuing operations

. . . . . . . . . . . . .



# **Engineered Wood Products**

## **Dollar amounts in millions**

				CHANGE FROM				
	_Q2	<u>2 09</u>	Q	<u>1 09</u>	Q	<u>2 08</u>	<u>Q1 09</u>	<u>Q2 08</u>
Sales	\$	36	\$	30	\$	65	20%	(45%)
Profit (loss) <sup>a</sup>	\$	(9)	\$	(9)	\$	(9)	7%	7%
EBITDA <sup>b</sup>	\$	(6)	\$	(6)	\$	(6)	8%	(4%)
<u>Volume</u> I-Joist LVL/LSL							62% 17%	(40%) (35%)
<u>Price</u> I-Joist LVL/LSL							(3%) 1%	(7%) (8%)

<sup>a</sup> Profit (loss) equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment

<sup>b</sup> EBITDA from continuing operations



# **Balance Sheet and Other Statistics**

#### Dollar amounts in millions, except per share amounts

	ine 30, <u>2009</u>	December 31, <u>2008</u>		
Total cash and investments	\$ 396	\$	215	
Working capital	\$ 467	\$	337	
Net cash (debt)	\$ 12	\$	(35)	
Capital expenditures YTD (includes investments in JVs)	\$ 6	\$	161	
Book value per share	\$ 11.23	\$	11.45	



# Appendix



## **Appendix** Dollar amounts in millions

		June 30, 2009		December 31, 2008	
Calculation of "Working Capital"					
Current assets	\$	750	\$	503	
Current liabilities		(283)		(166)	
Working capital	\$	467	\$	337	
Calculation of "Net Debt"					
Long-term debt	\$	(500)	\$	(473)	
Short-term notes payable		-		(2)	
Current portion of long term debt		(4)		(8)	
Current portion of limited recourse notes payable		(133)		(20)	
Notes receivable from assets sales		124		233	
Current portion of notes receivable from assets sales		129		20	
Total cash and investments		396		215	
Net cash and investments	\$	12	\$	(35)	
Calculation of "Total Cash and Investments"					
Cash and cash equivalents	\$	325	\$	98	
Short-term investments		7		21	
Restricted cash		39		77	
Long-term investments		25		19	
Total cash and investments	\$	396	\$	215	