

The LP logo consists of the letters 'LP' in a bold, white, sans-serif font, with a registered trademark symbol (®) to the right of the 'P'. The logo is set against a dark blue background.

BUILDING PRODUCTS



Louisiana-Pacific Corporation

Q3 2008 Financial Results
November 4, 2008

These slides were prepared and should be read in conjunction with a webcast presentation and earnings release by LP's management on November 4, 2008 relating to LP's financial condition and results of operations as of and for the quarter ended September 30, 2008. LP does not intend to update these slides. Accordingly, you should not assume that the information contained in these slides will continue to be accurate as of any date after November 4, 2008.

BUILD WITH US.®

Forward Looking Statements

This presentation contains statements concerning Louisiana Pacific Corporation's (LP) future results and performance that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The accuracy of such statements is subject to a number of risks, uncertainties and assumptions that may cause actual results to differ materially from those projected, including, but not limited to, the effect of general economic conditions, including the level of interest rates and housing starts, market demand for the company's products, and prices for structural products; the effect of forestry, land use, environmental and other governmental regulations; the ability to obtain regulatory approvals; and the risk of losses from fires, floods and other natural disasters. These and other factors that could cause or contribute to actual results differing materially from such forward-looking statements are discussed in greater detail in the company's Securities and Exchange Commission filings.

Statement Relating to the Use of Non-GAAP Financial Measures

During the course of this presentation, certain non-U.S. GAAP financial information will be presented. Reconciliation of those numbers to U.S. GAAP financial measures are available on the company's website at www.lpcorp.com under the Investor Relations Presentations section.

Financial Results – Quarterly

Dollar amounts in millions, except per share amounts

	Quarter Ended		
	September 30, 2008	June 30, 2008	September 30, 2007
Net sales	\$ 390	\$ 387	\$ 473
Income (loss) from continuing operations	\$ (100)	\$ (79)	\$ (55)
Income (loss) from discontinued operations	\$ (11)	\$ (1)	\$ (13)
Net income (loss)	\$ (111)	\$ (81)	\$ (68)
Diluted EPS from continuing operations	\$ (0.98)	\$ (0.77)	\$ (0.52)
Diluted EPS	\$ (1.08)	\$ (0.79)	\$ (0.65)
Tax rate on continuing operations	38%	42%	41%

Reconciliation of Special Items

	<u>Q3 08</u>	<u>Q2 08</u>	<u>Q3 07</u>
Loss from continuing operations	\$ (100)	\$ (79)	\$ (55)
Less “special items”:			
(Gain) loss on sale or impairment of long-lived assets	10	-	48
Other operating credits and charges	1	70	(1)
Other than temporary impairment of investments	89	2	-
	<u>100</u>	<u>72</u>	<u>47</u>
Provision (benefit) for income taxes	39	28	18
After tax effect of “special items”	61	44	29
Adjusted income (loss) from operations excluding “special items”	<u>\$ (39)</u>	<u>\$ (35)</u>	<u>\$ (25)</u>
Adjusted income (loss) from operations excluding “special items” per diluted share	<u>\$ (0.38)</u>	<u>\$ (0.34)</u>	<u>\$ (0.24)</u>

OSB

Dollar amounts in millions

	<u>Q3 08</u>	<u>Q2 08</u>	<u>Q3 07</u>	CHANGE FROM	
				<u>Q2 08</u>	<u>Q3 07</u>
Sales	\$ 178	\$ 164	\$ 228	9%	(22%)
Profit (loss) ^a	\$ (28)	\$ (35)	\$ (32)	19%	12%
DDA	\$ 13	\$ 13	\$ 16		
<u>Volume</u>				(2%)	(24%)
<u>Price</u>				10%	5%

^a Profit (loss) equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment

Siding

Dollar amounts in millions

	<u>Q3 08</u>	<u>Q2 08</u>	<u>Q3 07</u>	CHANGE FROM	
				<u>Q2 08</u>	<u>Q3 07</u>
Sales	\$ 117	\$ 124	\$ 122	(5%)	(4%)
Profit (loss) ^a	\$ 5	\$ 9	\$ 11	(48%)	(58%)
DDA	\$ 5	\$ 6	\$ 4		
<u>Volume</u>					
SmartSide				(2%)	(0%)
Canexel				(3%)	(20%)
<u>Price</u>					
SmartSide				0%	2%
Canexel				(1%)	(6%)

^a Profit (loss) equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment

Engineered Wood Products

Dollar amounts in millions

	<u>Q3 08</u>	<u>Q2 08</u>	<u>Q3 07</u>	CHANGE FROM	
				<u>Q2 08</u>	<u>Q3 07</u>
Sales	\$ 63	\$ 65	\$ 93	(3%)	(31%)
Profit (loss) ^a	\$ (11)	\$ (9)	\$ 3	(18%)	(433%)
DDA	\$ 4	\$ 4	\$ 4		
<u>Volume</u>					
I-Joist				(4%)	(30%)
LVL/LSL				(12%)	(22%)
<u>Price</u>					
I-Joist				1%	(2%)
LVL/LSL				(1%)	(9%)

^a Profit (loss) equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment

Balance Sheet and Other Statistics

Dollar amounts in millions, except per share amounts

	September 30, <u>2008</u>	December 31, <u>2007</u>
Total cash and investments	\$ 441	\$ 746
Working capital	\$ 384	\$ 587
Net cash and investments	\$ 51	\$ 340
Capital expenditures YTD (includes investments in JVs)	\$ 136	\$ 341
Book value per share	\$ 15.16	\$ 17.65

See appendix for reconciliations

Appendix

Appendix

Dollar amounts in millions

	September 30, 2008	December 31, 2007
<u>Calculation of "Working Capital"</u>		
Current assets	\$ 770	\$ 1,076
Current liabilities	(386)	(489)
Working capital	<u>\$ 384</u>	<u>\$ 587</u>
 <u>Calculation of "Net Cash and Investments"</u>		
Long-term debt	\$ (490)	\$ (486)
Short-term notes payable	(27)	(45)
Current portion of long term debt	(125)	(128)
Current portion of limited recourse notes payable	(20)	(74)
Notes receivable from assets sales	253	253
Current portion of notes receivable from assets sales	20	74
Total cash and investments	441	746
Net cash and investments	<u>\$ 51</u>	<u>\$ 340</u>
 <u>Calculation of "Total Cash and Investments"</u>		
Cash and cash equivalents	\$ 166	\$ 352
Short-term investments	144	180
Restricted cash	73	61
Long-term investments	58	153
Total cash and investments	<u>\$ 441</u>	<u>\$ 746</u>